Resource for Enterprise companies

The Hub

Welcome to The Hub

The Hub Resource Company Limited (The Hub) was established in 1996 and operates exclusively within niche markets on a global basis. The Hub has built a strong reputation for delivering both permanent and contract resource.

About Us

We have a ten-year history of delivering on a global basis for the large consulting companies, mainstream software vendors and many end clients.

The Hub is a boutique agency which delivers excellent service. It works predominantly with High Tech organisations and by working with specific individuals in these companies we find and deliver the best people for any role.

We are a flexible, pro-active organisation able to respond and anticipate our clients' needs. This is largely due to the depth of experience we have gained over the years, capitalizing on our knowledge of Human Capita to service clients.

We have worked with clients of all sizes, covering multiple disciplines and roles, delivering strategic key personnel at all levels.

We have been instrumental in building teams of executive and senior management as well as developing whole delivery teams. However, most of the work we do is in finding those crucial individuals that complete a team.

"Remarkable People"…..are so hard to find, it's what every client wants. Finding the right people is never easy but that is exactly what we do.

Enterprise Clients

Over the years The Hub has gained valuable insights into many spheres of industry and operated in many locations around the world, meeting the challenges set by our clients as they have responded to the economic changes.

Working at multiple levels within an organisation helps us greatly to understanding our clients. Knowing what they do and how they operate is crucial information. Like any successful organisation, we need to know our products, services and markets, and therefore we take the time to get this right and understand our clients.

We are not magicians but simply work hard and smart to deliver the right result. We build strong personal relationships with clients in order to understand their business needs, enabling us to source strategic individuals and build cohesive teams. We interview and reference all candidates before forwarding to our clients so we can recommend with conviction.

We have a variety of means at our disposal to find suitable applicants from advertising to managing marketing campaigns. However, by far our most important asset is our existing network of top calibre people. As well as all the conventional methods of recruiting, we spend a great deal of time researching and networking, finding the very best people within any discipline. We use virus networks to open any market and location delivering the most experienced people who can deliver the best results.

Type of Resource

The Hub has a mature and stable team of experienced consultants, working for clients across the UK/Europe, the USA and other locations. We are regarded as a specialist recruiting firm and clients use us for dealing with those hard to find people; those unique individuals, senior/executive management or building small critical teams. We deliver those people with the drive, ambition and bandwidth needed for those **'Inner Circle'** positions - the CEO, CFO, CIO and Vice-Presidents.

We also deliver those other high profile roles in what we call the **'Outer Circle'**. These are the Senior Sales, Pre-Sales, Product Managers, Client & Engagement Managers, Project Managers, Specialist Technical Leaders as well as different levels of Implementation and Delivery People.

We also fill short-term contract roles, finding the best resource that is available in the market at the time with the most up to date experience and knowledge; those people that get the job done fast and in the most cost effective manner.

Our specialist areas

Delivery

Our existing clients are largely companies based in or out of the UK or the US. However we work for them on a global basis. Recent projects have included Delivery Teams in New York and Sales Teams in Boston and London, and finding people as far away as San Paulo, Hanoi and Sydney, as well as many other locations

We work on a results basis. The Hub is confident that it can earn your trust and become a valued Business Partner by delivering the right people, so that you will use our service time and time again.

We take the pain and frustration out of the recruiting process, allowing you to concentrate on the business as a whole.

This could be an appropriate time to tap into The Hub's wider network of trusted high calibre individuals.

Testimonials

Orchestria Corporation

" Having worked with The Hub Resource Company Limited over the last few years, they have been instrumental in securing both contract and permanent resource for Orchestria in the UK and our new operation in New York (USA), providing over twenty people.

They have supplied specialist and lead technical resource, as well sales people, project managers and infrastructure personnel. This greatly reduces the time needed to identify suitable candidates with the correct profile, skills and experience. They have done the initial sourcing and face-to-face screening of candidates, saving valuable management time.

They have provided a personal service and dedication that few other resource companies could match for a growing start-up organisation.

The professionalism and dedication of The Hub team is a significant differentiator and a credit to them, they have a clear understanding of our needs. I would recommend them to any growing start-up organisation looking to gain traction in a tightening resource market either in the UK or in the US. "

Andrew Meyler
Vice President Global Client Services, Orchestria Corp
www.orchestria.com

Kalido

" Kalido is currently in an accelerated growth stage across Europe and the US.

We needed a support organization that could understand us. One that could understand what we do, our culture, our people, and be in a position to provide resource at any level across the US and Europe. In short, we needed a true business partner that could work closely with our senior management providing a personal and dedicated service.

Over the last year The Hub has helped build our new business sales team in the UK, and has also provided other senior people within the organization. They are now helping with additional delivery resource for our regional deployment centers in the US and Europe, and I am confident that we will also use them in many other areas. It is an evolving relationship, and we look forward to further assistance from The Hub Resource Company Limited. "

Andy Thornburn
Vice President, Global Field Operations, Kalido

www.kalido.com

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